

# Vacancies

## **Murata Electronics Germany**

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### **Sales Engineers for our Business Unit Automotive**

#### *Job responsibilities*

- To pro-actively promote Murata products in line with product & profit strategies and to pursue new business
- To create new products in cooperation with customers and product divisions
- To establish and maintain excellent relations with the allocated customers at all levels of their organizations to be supported by frequent visits
- To prepare, implement and monitor a strategic account plan for each assigned customer, including customer, market and competitor analysis

#### *Job requirements*

- Master or bachelor degree in engineering or comparable technical education in connection with the appropriate professional experience
- In-depth market and product knowledge
- Effective communication, presentation and negotiation skills
- Excellent knowledge of German and English on a presentation level
- Good MS Office skills
- Readiness to travel within Europe